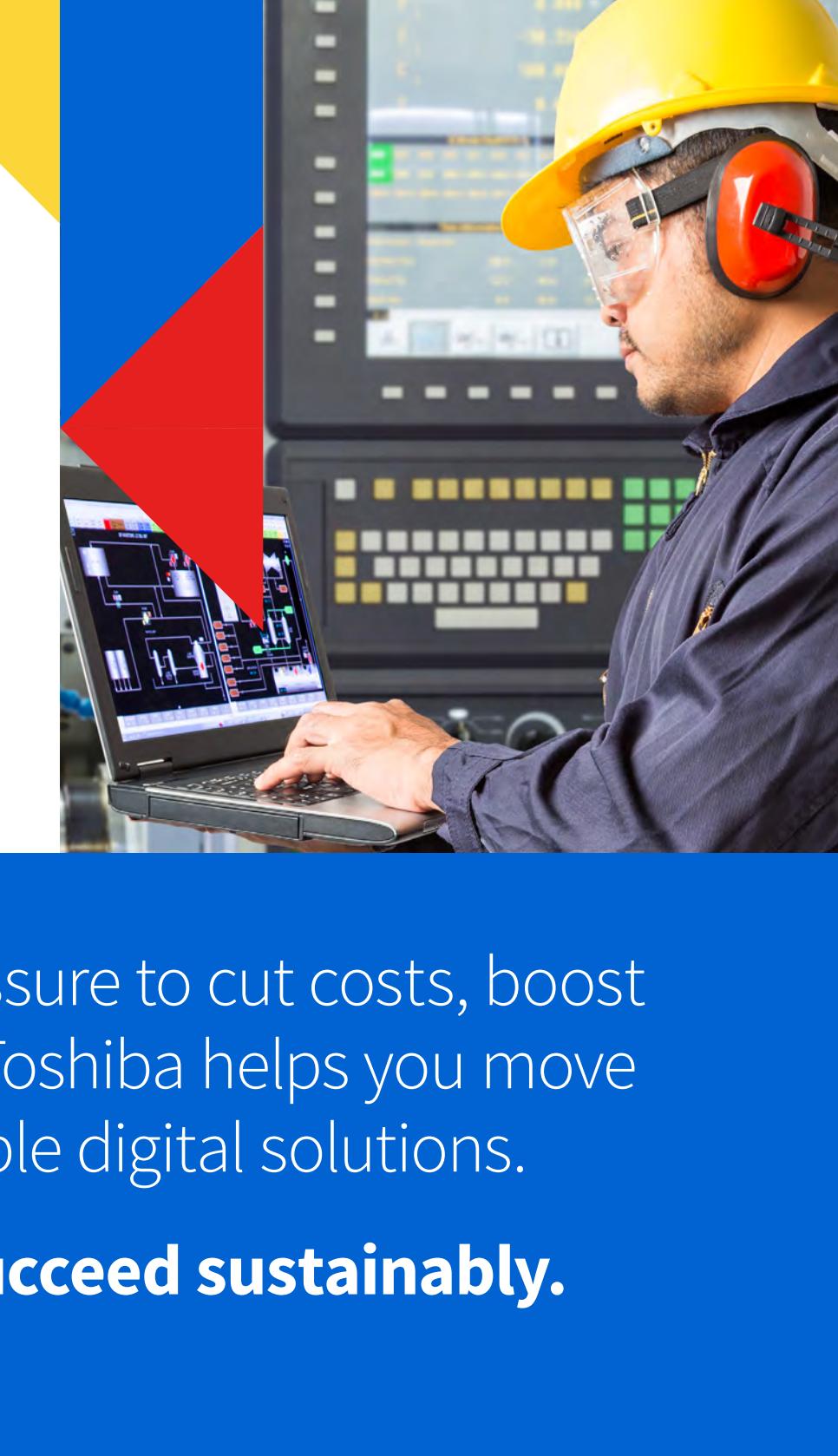
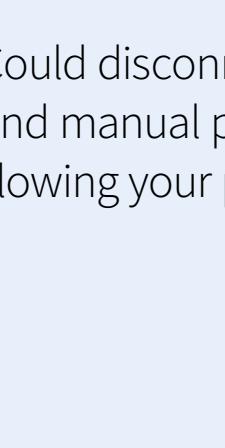


# Solving manufacturing's big challenges step by step - 7 ways Toshiba will help you work smarter



Manufacturers face constant pressure to cut costs, boost efficiency, and stay sustainable. Toshiba helps you move forward with practical, scalable digital solutions.

**Start small. Scale smart. Succeed sustainably.**



## 1 Cost efficiency

Are rising costs and inefficiencies eating into your margins?

**Challenge:**

Rising costs and inefficiencies reduce profitability and hinder investment.

**Impact:**

Manufacturers struggle to control spending while maintaining output.

**How Toshiba helps:**

We streamline workflows, cut waste, and help you invest only in technology that delivers measurable value.

**Efficient processes. Smarter spending. Stronger margins.**

## 2 Operational productivity

Could disconnected systems and manual processes be slowing your production?

**Challenge:**

Disconnected systems and manual processes slow production.

**Impact:**

Downtime and human error impact output and quality.

**How Toshiba helps:**

We automate key workflows to enhance accuracy, agility, and productivity across your operations.

**Seamless operations. Faster results.**

## 3 Scalable technology

Do you worry that digital transformation means costly, large-scale change?

**Challenge:**

Many fear digital transformation requires costly, large-scale change.

**Impact:**

Delays in modernisation risk falling behind competitors.

**How Toshiba helps:**

Our modular, flexible solutions grow with your business. No disruption, no waste, just steady progress.

**Transformation at your own pace.**

## 4 Competitive advantage

Is your business agile enough to keep pace with global competition and market volatility?

**Challenge:**

Global competition and market volatility demand agility.

**Impact:**

Slow response times lead to missed opportunities.

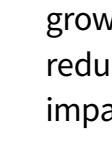
**How Toshiba helps:**

We deliver smarter, data-driven operations that help manufacturers adapt faster and strengthen market position.

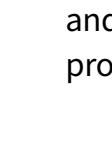
**Agility that keeps you ahead.**

## 5 Workforce empowerment

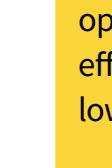
Is the labour skills gaps and the time-consuming nature of repetitive tasks limiting your ability to innovate?

**Challenge:**

Skills gaps and repetitive tasks limit innovation.

**Impact:**

Lower engagement and productivity across teams.

**How Toshiba helps:**

Our technology takes care of more mundane tasks, empowering teams to focus on strategic, high-value activities.

**Empowered people. Smarter work.**

## 6 Compliance & security

How confident are you that your data and systems are fully secure and compliant?

**Challenge:**

Tighter regulations and cyber threats increase business risk.

**Impact:**

Data breaches or compliance failures can damage reputation and profits.

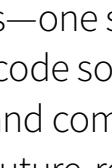
**How Toshiba helps:**

We provide secure, traceable systems that safeguard data and ensure regulatory compliance.

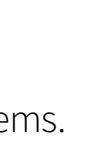
**Security built in, not bolted on.**

## 7 Sustainability support

Is sustainability pressure pushing you to find greener, more efficient ways to operate?

**Challenge:**

Manufacturers face growing pressure to reduce environmental impact.

**Impact:**

Inefficient processes and waste hurt both profit and reputation.

**How Toshiba helps:**

We enable greener operations with energy-efficient, recyclable, and low-waste technologies.

**Smarter tech. Smaller footprint.**

## 7 challenges. 1 partner. Endless possibilities.

With Toshiba, manufacturers gain an active strategic partner committed to practical innovation, measurable improvement, and sustainable growth.