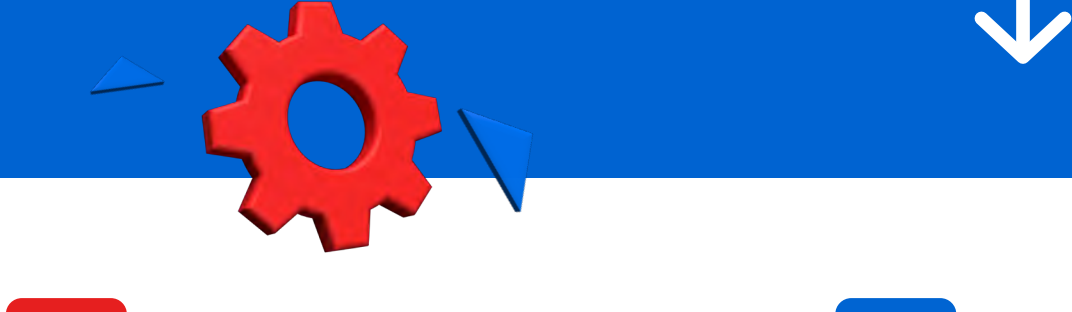


Solving manufacturing's big challenges step by step - 7 ways Toshiba will help you work smarter



Manufacturers face constant pressure to cut costs, boost efficiency, and stay sustainable. Toshiba helps you move forward with practical, scalable digital solutions.

Start small. Scale smart. Succeed sustainably.



1

Cost efficiency

Are rising costs and inefficiencies eating into your margins?

Challenge:
Rising costs and inefficiencies reduce profitability and hinder investment.

Impact:
Manufacturers struggle to control spending while maintaining output.

How Toshiba helps:
We streamline workflows, cut waste, and help you invest only in technology that delivers measurable value.

Efficient processes. Smarter spending. Stronger margins.

2

Operational productivity

Could disconnected systems and manual processes be slowing your production?

Challenge:
Disconnected systems and manual processes slow production.

Impact:
Downtime and human error impact output and quality.

How Toshiba helps:
We automate key workflows to enhance accuracy, agility, and productivity across your operations.

Seamless operations. Faster results.



3

Scalable technology

Do you worry that digital transformation means costly, large-scale change?

Challenge:
Many fear digital transformation requires costly, large-scale change.

Impact:
Delays in modernisation risk falling behind competitors.

How Toshiba helps:
Our modular, flexible solutions grow with your business. No disruption, no waste, just steady progress.

Transformation at your own pace.

4

Competitive advantage

Is your business agile enough to keep pace with global competition and market volatility?

Challenge:
Global competition and market volatility demand agility.

Impact:
Slow response times lead to missed opportunities.

How Toshiba helps:
We deliver smarter, data-driven operations that help manufacturers adapt faster and strengthen market position.

Agility that keeps you ahead.



5

Workforce empowerment

Is the labour skills gaps and the time-consuming nature of repetitive tasks limiting your ability to innovate?

Challenge:
Skills gaps and repetitive tasks limit innovation.

Impact:
Lower engagement and productivity across teams.

How Toshiba helps:
Our technology takes care of more mundane tasks, empowering teams to focus on strategic, high-value activities.

Empowered people. Smarter work.

6

Compliance & security

How confident are you that your data and systems are fully secure and compliant?

Challenge:
Tighter regulations and cyber threats increase business risk.

Impact:
Data breaches or compliance failures can damage reputation and profits.

How Toshiba helps:
We provide secure, traceable data and ensure regulatory compliance.

Security built in, not bolted on.



7

Sustainability support

Is sustainability pressure pushing you to find greener, more efficient ways to operate?

Challenge:
Manufacturers face growing pressure to reduce environmental impact.

Impact:
Inefficient processes and waste hurt both profit and reputation.

How Toshiba helps:
We enable greener operations with energy-efficient, recyclable, and low-waste technologies.

Smarter tech. Smaller footprint.

7 challenges. 1 partner. Endless possibilities.

With Toshiba, manufacturers gain an active strategic partner committed to practical innovation, measurable improvement, and sustainable growth.